



**PINAKI IT CONSULTANT  
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# **MEMORANDUM OF UNDERSTANDING (MOU)** **BETWEEN** **MANGALMAY INSTITUTE OF** **MANAGEMENT AND** **TECHNOLOGY**

## **&** **PINAKI IT CONSULTANT** **PRIVATE LIMITED**

(The Ministry of Corporate Affairs Registered Company)

(The Ministry of MSME Govt. of India Approved Company)

This MOU is made on 12/07/2025 between **Mangalmay Institute Of Management & Technology** and **PINAKI IT CONSULTANT Private Limited, DELHI**, for providing Skills and Development Training to students of Computer Science /Information Technology, **Mangalmay Institute of Management & Technology** and enhance their skills and upgrade them to current market trends. **Mangalmay Institute of Management & Technology** having its campus located at, **8 & 9 Knowledge Park-II, Greater Noida, Uttar Pradesh 201310**, herein called the First Party and **PINAKI IT CONSULTANT Pvt. Ltd. DELHI**. "Since 2021, **PINAKI IT CONSULTANT Private Limited** has provided individual and corporate clients with a superior learning experience" having its corporate campus at, **LAXMI NAGAR, East Delhi, India 110092** herein called the Second Party. Both the parties mutually agreed course modules which shall be delivered by Second Party at First Party

**PINAKI IT CONSULTANT PRIVATE LIMITED**  
  
Director



## Responsibilities of Second Party

Second Party would be the Skills Development Training provider for engineering students of First Party.

The above-mentioned parties mutually agree on the following:

- A. Second Party would be the Skills Development Training provider for First Party.
- B. Second Party Provide academic interaction by delivering Special Lectures at First Party on topics of relevance to modern industry.

## Deliverables from Second Party

- Both the parties mutually agree on a course module that would be delivered by Second Party and proportionate recovery will be made.
- Industrial Training with Industrial Visit (Global Certificate) will be given by Second Party.
- Training timing will be decided as per mutual understanding.

## ABOUT OUR COMPANY

### **Our Services:**

We provide **Global Certifications** and expert mentorship under seasoned professionals with over 15 years of experience in IT solutions and services. Our team includes industry veterans from leading MNCs, ensuring that our candidates receive valuable, real-world insights.

### **What We Offer:**

- **Professional Development & Mentorship:** Our experienced mentors guide you through your career journey, helping you build the skills needed to succeed in the ever-evolving tech industry.
- **Global Certifications:** Gain recognized, industry-standard certifications that enhance your resume and career prospects.
- **Placement Assistance:** We actively assist skilled candidates in securing placements through our vast network of industry connections.
- **Industrial Visits & Interview Preparation:** Experience real-world business environments and receive targeted interview coaching to ensure you're job-ready.

### **IT Solutions & Services:**

- **Web Development:** We specialize in creating responsive, user-friendly websites across multiple platforms to meet your business needs.
- **Digital Marketing:** Our digital marketing services help you drive traffic, improve engagement, and boost conversions across online channels.
- **Application Development:** We offer custom mobile and web application development services to bring your business ideas to life.



By combining practical mentorship, hands-on experience, and cutting-edge IT solutions, we are committed to helping you achieve career success and business growth.

**We are also collaborated with many different countries such as**

*UK, US, CANADA, NIGERIA, FRANCE, ITALY, GERMANY, RUSSIA, BRAZIL, BELGIUM, AUSTRALIA, INDIA, CAMBODIA, GREECE, SRI LANKA, PAKISTAN, AFGANISTAN, SAUDIA, UAE, SOUTH AFRICA and so on.*

We also have large number of foreign alliances working with us. We have tied up with a number of professional Universities, Colleges and IT Companies, who provide us number of Technologies and solutions so that we can bring out Industry ready professionals to the market, to cater their needs.

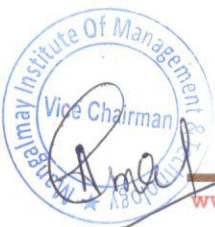
We have a huge list of Technologies upon which prospects can learn itself without going anywhere outside and in the Lab, they can practice anytime whenever they want.

We have vast expertise in industrial training which enables us to impart good quality training with latest technology and teaching methodology which keeps the participants interested and they learn efficiently about the emerging trends and technologies.

The IT professionals make sure that the interns have the technical skills they need to reach global standards. The IT company encourages and fosters positive thinking, self-confidence, and leadership in all its interns.

**Scope of MoU**

- a. **Industrial Training and Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of industries; the Second companies and also involve in Industrial Training Programs for the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party to visit its group companies and also involve in Industrial Training Programs or the First Party. The industrial training and exposure provided to students and



faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands on training of the learners enrolled with the First Party.

- b. **Skills Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- c. **Guest Lectures:** Second Party to extend the necessary support to deliver guest lectures to the students of the First Party on the technology trends and in house requirements.
- d. **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- e. **Internships and Placement of Students:**
- f. **PINAKI IT CONSULTANT Private Limited**, Second Party will actively engage to help the delivery of the Internships and Placements of Students of **MANGALMAY INSTITUTE OF MANAGEMENT & TECHNOLOGY**.
- g. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Program on the terms specified herein.

#### **Program Schedule: -**

The detailed contents of the program for the year 2025-2026 have been discussed and agreed upon by both the parties:

- ☐ In case of any changes/ updates in the training program, the same would be to First and inculcated in the training after their approval. Tenure of this **MOU is 2 years**.

#### **PLACEMENT CELLS**

We are associated with the many MNCs who have experience of real scenario with live projects doing by us.

We will give lecture on topic and relate with live project so that our prospect can easily understand what the topic mean to say. Overcoming the gap is by no means easy. It requires experts with in-depth knowledge, to deliver from their





experience. We have **30%-35%** placements record of the students at a very adequate package. We are also providing trainings at international level. We have done so many successful workshops with so many high rated universities and corporate companies.

Any there are such more universities and MNCs.

### **Services:-**

#### **Our Unique Training Approach:**

We provide **clear, structured, and distinctive training programs** designed to cater to a diverse range of professionals. Whether you're a student, researcher, PhD candidate, professional student, or even a doctor seeking to expand your knowledge in IT, we have specialized courses tailored just for you.

#### **Who We Train:**

- **Students:** From undergraduate to post-graduate levels, we offer foundational and advanced training in various IT domains.
- **Researchers & PhD Candidates:** We provide research-oriented programs and advanced training for those looking to delve deeper into IT topics for academic or professional purposes.
- **Professional Students:** Our industry-focused programs bridge the gap between academic knowledge and real-world skills, preparing you for a seamless transition into the workforce.
- **Doctors & Healthcare Professionals:** We offer IT training and solutions that are specifically tailored for professionals in the healthcare sector, helping them leverage technology for better patient care and operational efficiency.

**Our Expertise:** As corporate professionals with extensive experience in the IT industry, we bring practical, real-world insights into every training session. Our approach combines **hands-on learning, industry-specific case studies, and internship opportunities** to ensure our trainees acquire relevant, marketable skills.

#### **What We Offer:**

- **Specialized IT Training:** Comprehensive training across all major IT domains, from software development and digital marketing to data analytics and AI.
- **Internships:** Gain valuable industry experience through our internship programs, designed to complement your learning and enhance your job readiness.
- **Real-World Insights:** Learn from experts with years of corporate experience, gaining skills and knowledge that are directly applicable to the modern IT workplace.

By focusing on clear, practical, and tailored training, we are committed to helping professionals at every stage of their career achieve mastery in their chosen IT domains.



PINAKI IT CONSULTANT PRIVATE LIMITED  
*[Signature]*  
Director

### IT Solutions & Services:

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- **Application Development:** We offer custom mobile and web application development services to bring your business ideas to life.

By combining practical mentorship, hands-on experience, and cutting-edge IT solutions, we are committed to helping you achieve career success and business growth.



Authorized Signatory

PINAKI IT CONSULTANT PRIVATE LIMITED  
A handwritten signature in black ink, with the word "Director" written in blue ink to the right.  
Director

Authorized Signatory

PINAKI IT CONSULTANT  
PRIVATE LIMITED