



Lesson Plan

Program: BBA **Semester:** 1STSEM **Course Code:** BBA N 105 **Course Name:** BUSINESS LAW
Course Objectives The objective of this course is to provide a brief idea about the framework of Indian business laws.

(CO1): Develop a basic understanding of the Law of Contract Act

(CO2): Understanding types of contracts under the Law of Contract Act

(CO3): Understanding & apply the knowledge of provisions of the Sales of Goods Act for regulating business organizations

(CO4): Understanding & apply provisions of the Indian Partnership Act and Limited Liability Act for regulating business organizations

(CO5): Able to analyse about Negotiable Instruments to facilitate business decisions.

Session Duration: 60 minutes

Participants:

Entry level knowledge and skills of students

- i. Basics of business
- ii. Basics of law

Equipment required in Classroom/ Laboratory/ Workshop

- i. Smart board, White board, Marker
- ii. Projector

Assessment Schemes

S. No.	Criteria	Marks (100)
1	CCSU End Term Examination	75
2	Internal Evaluation Scheme	25
2(a)	Teacher Assessment (Continuous Evaluation) (Any 2 & attendance)	20
2(a)(i)	Assignment I	10
2(a)(ii)	Assignment II	10
2(a)(iii)	Attendance (compulsory)	5

Course Outcomes(starting with action-oriented observable and measurable verb)

(CO1): Develop basic understanding of Law of Contract Act



(CO2):Understanding types of contracts under Law of Contract Act

(CO3):Understanding & apply the knowledge of provisions of Sales of Goods Act for regulating business organizations

(CO4):Understanding & apply of provisions of Indian Partnership Act and Limited Liability Act for regulating business organizations

(CO5):Able to analyse about Negotiable Instruments to facilitate business decisions.

L. No	Topics	Sub Topics	Date of implementation	Pedagogy	CO-Covered	Faculty Sign	HoD's Remark with Date
Unit - 1							
1.	Indian Contract Act:	Offer, Acceptance, Agreement		Lecture Discussion Case Study	CO1, K2		
2.	Indian Contract Act:	Contract; Capacity of parties;		Lecture Discussion Case Study	CO1, K2		
3.	Indian Contract Act:	Essentials of Contract;		Group discussions	CO1, K2		
4.	Indian Contract Act:	Performance of Contracts; Termination of Contract,		Lecture Discussion Case Study	CO1, K2		
5.	Indian Contract Act:	Consequences and Remedies for Termination of Contract.		Lecture Discussion Case Study	CO1, K2,4		
6.							
7.							
8.							
Unit - 2							
9.	Void Contracts	Types and illustrations		Lecture Discussion Case Study	CO2, K2		
10.	Contingent Contracts	Types and illustrations		Lecture Discussion Case Study	CO2, K2		



11.	Quasi Contract	Types and illustrations		Lecture Discussion Case Study	CO2, K2		
12.	Contract of Indemnity and Guarantee	Types and illustrations		Lecture Discussion Case Study	CO2, K2		
13.	Bailment	Types and illustrations Rights and liabilities		Lecture Discussion Case Study, presentati ons	CO2, K2		
14.	Lien	Types and illustrations		Lecture Discussion Case Study	CO2, K2		
15.	Pledge	Types and illustrations Rights and liabilities		Lecture Discussion Case Study	CO2, K2		
16.	Agency	Types and illustrations Rights and liabilities		Lecture Discussion Case Study	CO2, K2		
Unit - 3							
17.	Sales of Goods Act:	Definition, Features, and Formation of Sale Contract		Lecture Discussion Case Study	CO3, K2		
18.	Sales of Goods Act:	Condition and Warranty,		Lecture Discussion Case Study	CO3, K2		
19.	Sales of Goods Act:	Ownership of Goods;		Lecture Discussion Case Study	CO3, K2		
20.	Sales of Goods Act:	Performance of Sale Contract; Rights of		Lecture Discussion Case Study	CO3, K2		
21.	Sales of Goods Act:	Unpaid Sellers;		Lecture Discussion Case Study,	CO3, K2		



				presentati ons.			
22.	Sales of Goods Act:	Auction Sale.		Lecture Discussion Case Study	CO3, K2		
23.							
24.							
Unit - 4							
25.	Limited liability Partnership Act	Definition; Incorporation; Eligibility to be a Partner		Lecture Discussion Case Study	CO4, K4		
26.	Limited liability Partnership Act	Partnership Relationship of partners, Partners as an agent,		Lecture Discussion Case Study	CO4, K2,4		
27.	Limited liability Partnership Act	Penalty for False statement;		Lecture Discussion Case Study	CO4, K2,4		
28.	Limited liability Partnership Act	winding up		Lecture Discussion Case Study	CO4, K2,4		
29.							
30.							
31.							
32.							
Unit - 5							
33.	Negotiable Instruments Act	Definition, Features		Lecture Discussion Case Study	CO5, K2,4		
34.	Negotiable Instruments Act	Types, Recognition,		Lecture Discussion Case Study	CO5 K2,4		
35.	Negotiable Instruments Act	Crossing And Endorsement of NIs.		Lecture Discussion Case Study	CO5 CO4, K2,4		
36.							
37.							



38.							
39.							
40.							
Revision							
41.	Contingent Contracts			Group discussion	CO2		
42.	Quasi Contract			Group discussion	CO2		
43.	Condition and Warranty			Group discussion	CO3		
44.	Partnership Relationship of partners			Group discussion	CO4		
45.	Crossing And Endorsement of NIs.			Group discussion	CO5		
46.							
47.							
48.							

Text Books:

1. Dhanda PMV; Commercial and Industrial Laws
2. N.D. Kapoor; Elements of Mercantile law (including Comparing Law Industrial Law)
3. Gulshan S and Kapoor; Lectures on Business & Economics Laws

Reference Books:

4. Kuchall ; Business Laws
5. Mandal C; Economics and other Legislations
6. Awtar Singh: Principles of Mercantile Law

Journals: India's E-Commerce Rise: Performance of E-Contracts under Sale of Goods Act, 1930, Paras Gupta and Neha Sharma, International Journal of Law Management and Humanities, Volume 5, Issue 1, Page 1421 – 1428

Electronic Database: <https://www.ijlmh.com/paper/indias-e-commerce-rise-performance-of-e-contracts-under-sale-of-goods-act-1930/>